







Energy Star Retailer Webinar

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LOUISIANA DEPARTMENT OF NATURAL RESOURCES





ENERGY STAR® APPLIANCE REBATE PROGRAM

Webinar Logistics

For voice access please dial:

Phone number: 1-877-901-0712

Pass code: 3377092#

 This presentation will be made available on the website:

http://dnr.louisiana.gov/stimulus

- Participants are muted
- At the end of the presentation we will have a Q&A session









Agenda

- Introduction
- Overview of Energy Star Program
- Timeline
- Eligible Appliances and Rules
- Application Process
- Q & A



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The American Recovery and Reinvestment Act of 2009 (ARRA)

Overview:

- The ARRA of 2009 was signed into law by President Obama on February 17th, 2009
- An unprecedented effort to jumpstart our economy, create or save millions of jobs, and address long-neglected challenges

Recovery Act Purpose

- Preserve and create jobs and promote economic recovery
- Assist those most impacted by the recession
- Spur technological advances in science and health via investment
- Generate long-term economic benefits via investment
- Stabilize state and local government budgets

Principles

- As quickly as possible
- Prudent management
- Leveraging public and private funding



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State Energy Program

Goals

- Increase energy efficiency to reduce energy costs and consumption
- Reduce reliance on imported energy.
- Improve the reliability and the delivery of energy services.
- Reduce the impacts of energy production on the environment.

Funding

 The Louisiana Department of Natural Resources was awarded \$71.6M to fund energy projects through SEP.



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ENERGY STAR® APPLIANCE REBATE PROGRAM

Louisiana SEP and the Energy Star Program

- Program Basics:
 - "EmPower Louisiana ENERGY STAR® Appliance Rebate Program"
 - DNR's Energy Star Program Funding -\$6.6M
 - \$2.2M from SEP
 - \$4.2M from ARRA ENERGY STAR Rebate Funding



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Overview

- Launch Date: April 24th, 8:00 am
- Program design
 - Provide easy to access rebates
 - Low administrative cost
 - Collaboration with
 - Utilities
 - Retailers
 - Online and phone application capabilities







ENERGY STAR® APPLIANCE REBATE PROGRAM

Timeline

| Event | Date |
|--------------------------------------|---|
| Project Start Date | December 2009 |
| Marketing Design and Execution Begin | January 1, 2009 |
| Rebate Launch Date | April 24 th , 2010 (8:00 am) |
| Appliance Purchase Period | April 24, 2010– February 17, 2012 |
| Rebate Claim Period | April 24, 2010– February 17, 2012 |
| Project Completion | April 30, 2012 |







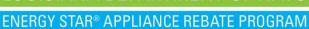


Eligible Appliances and Rules

- 3 Categories:
 - Home Appliances
 - Hot Water Heaters
 - Heating and Air Conditioning **Systems**



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| PRODUCTS TO BE REBATED | REBATE LEVEL | TARGETED QUANTITY | TARGETED # OF PRODUCTS RECYCLED |
|--------------------------------|--------------|----------------------|---------------------------------|
| HOME APPLIANCES | REDATE LEVEL | QOANTITI | TRODUCTS RECTELED |
| Clothes Washers | \$100 | 4,154 | 4,154 |
| Dishwashers | \$150 | 1,933 | 1,933 |
| Refigerators | \$250 | 1,839 | 1,839 |
| Freezers | \$75 | 1,442 | 1,442 |
| Room Air Conditioners | \$75 | 9,464 | 9,464 |
| HOT WATER HEATERS | | | |
| Gass Condensing | \$150 | 1,409 | 1,409 |
| Electic Heat Pump | \$150 | 1,715 | 1,715 |
| Gas Storage | \$150 | 1,409 | 1,409 |
| Gas Tankless Water Heaters | \$150 | 1,409 | 1,409 |
| Solar (Electric Back Up) | \$150 | 1,715 | 1,715 |
| Solar (Gas Back up) | \$150 | 1,409 | 1,409 |
| HEATING and AIR CONDITIONG SYS | STEMS | | |
| Central Air Conditioners | \$500 | 638 | 638 |
| Air Source Heat Pumps | \$500 | 86 | 86 |
| Furnaces | \$500 | 208 | 208 |







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Eligible Appliances and Rules

- Must be listed on ENERGY STAR ® website
- Must comply with eligibility criteria.
 (next slides)
- Must be certified by the EmPower Louisiana ENERGY STAR ®
 Appliance Rebate Program



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APPLIANCE CRITERIA Home Appliances

| Products to be Rebated | ENERGY STAR® Criteria |
|------------------------|---|
| Clothes Washers | MEF ≥ 1.8, WF ≤ 7.5 |
| Dishwashers | EF ≥ 0.65* |
| Refrigerators | 20% better than Federal standard |
| Freezers | 10% better than Federal standard |
| Window A/C Units | Energy Efficiency Rating (EER) is 10% greater than Federal standard |







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APPLIANCE CRITERIA Hot Water Heaters

| Products to be Rebated | ENERGY STAR® Criteria |
|----------------------------|-------------------------------|
| Electric Heat Pump | EF ≥ 2.0 |
| Gas Storage | EF ≥ 0.62 (prior to 9/1/2010) |
| | EF ≥ 0.67 (post 9/1/2010) |
| Gas Tankless Water Heaters | EF ≥ 0.82 |
| Solar (Electric Back Up) | EF ≥ 0.5 |







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APPLIANCE CRITERIA Heating & Air Conditioning Systems

| Products to be Rebated | ENERGY STAR® Criteria | |
|-------------------------------|---|--|
| Central Air Conditioners | \geq 14.5 SEER or \geq 12 EER for split systems; | |
| | \geq 14 SEER or \geq 11 EER for single package equipment including gas & electric package units | |
| Air Source Heat Pumps | \geq 8.2 HSPF & \geq 14.5 SEER or \geq 12 EER for split systems; | |
| | \geq 8.0 HSPF & \geq 14 SEER or \geq 11 EER for single package equipment including gas & electric package units | |
| Furnaces | AFUE ≥ 90% for Oil Furnaces AFUE ≥ 85% for Gas Furnaces | |



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ENERGY STAR® APPLIANCE REBATE PROGRAM

Purchaser Qualifications

- Must purchase a new qualifying ENERGY STAR® appliance to replace an existing appliance of the same type.
- Must be a Louisiana state residential customer with a valid proof of Louisiana residential address.
- Must purchase a new qualifying ENERGY STAR® appliance
- Purchase must be within the rebate program period from a Louisiana retailer.
- Must recycle the replaced appliance in accordance with Louisiana state or local laws.
- Must apply for a EmPower Louisiana Energy Star Appliance rebate via the reservation process via phone, or the program website, then mail-in the application and submit a proof of purchase, within 30 days of the appliance purchase.



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Applicant Information

- Customer information
 - Name
 - Mailing address
 - Phone number
 - Installation address
 - Email address
- Digital signature of customer indicating they meet all qualifications and restrictions



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Other Qualifications

- Appliance product information:
 - appliance type
 - purchase date
 - purchase price
 - manufacturer name
 - model number
 - serial number
 - store /city where purchased.



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Other Qualifications

- Home and fuel source information including:
 - type of dwelling
 - year residence was built
 - age of appliance being replaced
 - heating and air conditioning type, if applicable.



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ENERGY STAR® APPLIANCE REBATE PROGRAM

Rebate Processing

- Rebate Reservation
 - Online/Telephone
 - 30 day rebate reservation
- Hard Copy Mail In
 - Sales receipt & copy of recent utility bill
- Rebate Issued
 - Debit Card
 - Issued for rebate within 4 to 6 weeks









Rebate Processing

- Rebate Status Updates
 - Email updates or Website login
 - Reservation approval
 - Receipt of proof of purchase
 - Debit card tracking
 - 30 day reservation time-lapse
 - Application deficiencies









Online Application Process

- Apply & check rebates
 - www.empowerlouisiana.org
 - Or by phone: 1-877-223-6979
 - Reservations will not be accepted until April 24th, 2010



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Program Restrictions

- One appliance of each category per Louisiana residential address.
- Customers are not eligible to receive an ENERGY STAR® rebate if receiving a rebate under the Renew Louisiana HERO Program at the same residential address. One or the Other. (excluding Appliances)
- Appliances must be installed in the residence prior to submittal of the rebate claim. Rebates must be applied for within 30 days of purchase.
- Only rebates submitted within the program specific timeframes will be awarded, all others will be disqualified.
- Rebates will not be issued for appliance purchased before or after the rebate offer period.
- Rebates will be awarded on a first-come, first-serve basis until all funds have been exhausted or the program period ends, whichever comes first.
- The customer must allow access to an inspector to verify installation, as required.







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Partner Utilities

| ALEC | ATMOS |
|---------------------------------------|-------------|
| AMERICAN ELECTRIC POWER | CENTERPOINT |
| CLAIBORNE ELECTRIC COOPERATIVE | CLECO |
| DEMCO | ENTERGY |
| LEPA | SLEMCO |
| WASHINGTON ST. TAMMANY COOPERATIVE | SWEPCO |



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EmPower **Louisiana**

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with **ENERGY STAR** MAIL-IN REBATES

Did you know...that if every household in Louisiana used 2010 ENERGY STAR qualified appliances, central air conditioners, water heaters, heat pumps and furnaces instead of new 2010 standard appliances, central air conditioners, water heaters, heat pumps and furnaces, the savings in our state for those products would be nearly \$1.57 billion* per year? The kilowatt-hours saved yearly would be enough to supply electricity to nearly 853,000 homes in Louisiana for a year. *Assumes a standard 8.5 cents/kWh

To find out more information or to complete an application online, visit http://www.empowerlouisiana.org/energystar or by phone at 1-877-223-6979.







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Questions??

In consideration of other attendees, please mute your phone unless you are asking a question...









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Contact Information

- This presentation will be emailed to all participants
- All questions should be sent to:
 - laenergystar@shawgrp.com